

Mannatech Australasia
FAST START Income Plan Summary & Income Pathways In New Zealand Dollars

Premium Pack	NZ\$850	Enrolment Pack Investment required to participate in the Fast Start Program
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In this chart the *Starting Point* for enrolling new customers or business partners determines the relevant income stream and the level at which participation in the compensation plan will occur. This chart provides examples of three different pathways in which associates can participate in these bonuses programs, but participation is not limited to just these 3 options, they are examples only.

- 1) **The Referral Program** in which case they personally enrol 0 customers/business partners but simply refer their contacts to their upline business leader, or
- 2) **The Active Business Builder** pathways by personally enrolling either 2 or 6 customers/business partners to get started. The figures assume the people you enrol do what you do.

NOTE: The income estimates below are based on **NEW Premium Level (100QV) qualified associates** in each pathway. All Associates outside their first 3 months in business and who have already earned their **Personal Power Bonus** can still participate in the **1st and 2nd Generation Power and Fast Start Bonuses**. For more details see Mannatech Fundamentals. The more people an associate **personally enrolls**, the more potential there is for **1st and 2nd generation Power and Fast Start Bonuses** to be earned. First and second generation Power and Fast Start bonuses are payable based on the enrolment activity of the people you personally enrol. This can represent a very lucrative ongoing income stream for all business builders.

Bonus Type	Amount Payable in NZ Dollars	Bonuses Due Based on numbers Personally Enrolled			Description
		Referral Program Only	Active Business Builder	Active Business Builder	
		Enrol 0	Enrol 2	Enrol 6	
Direct Bonus	\$115	\$0	\$230	\$690	One Time Payment per enrolment Payable to Enroller Only
Power Bonus	\$640	\$640	\$640	\$640	One Time Payment Only when team of 6 @ Premium Level achieved. i.e. 3 Premium Level associates in each of 2 teams
Fast Start Bonus	\$640	\$640	\$640	\$640	One Time Payment Only (can only be earned based on business building activity of first 90 days in business)
1st Generation Power Bonus	\$300	\$0	\$600	\$1,800	Payable when someone you personally enrol earns their personal Power Bonus
1st Generation Fast Start Bonus	\$300	\$0	\$600	\$1,800	Payable every time someone you enrol earns their Fast Start Bonus within their first 90 days in business.
2nd Generation Power Bonus	\$150	\$0	\$600	\$5,400	Payable every time someone you personally enrol earns their 1st Generation Power Bonus
2nd Generation Fast Start Bonus	\$150	\$0	\$600	\$5,400	Payable every time someone you enrol earns their 1st Generation Fast Start Bonus within their 1st 90 days in business.
Totals		\$1,280	\$3,910	\$16,370	Fast Start Income Totals (less Team Bonus) These amounts can be repeated with each new team of 0 to 6 Premium Associates you enrol.
Team Bonus	\$165	\$165	\$165	\$165	Subsidized residual bonus not included in "One Time" Fast Start Income Plan Totals shown ABOVE. Payable when 6 qualifying associates are in place across 2 teams (ie. Min of 3 100QV orders in each of 2 teams) until 'real' commission exceeds the amount of the Team Bonus, at which time 'real' commission is payable.

Possible average monthly incomes at the Director Levels in NZ Dollars

In addition to the Fast Start Income outlined above, each starting point (if personally enrolling 0, 2, or 6 associates or more...) has the potential to result in residual income and qualifying director levels.

Director Levels			
Regional	National	Executive	Presidential
\$ 300	\$ 1,000	\$ 4,000	\$ 8,000

IMPORTANT POINT
 The income levels quoted on this chart are indicative of potential income only and are in no way guaranteed. Bonuses payable may vary from business to business depending on individual business building efforts and activities.

Points to Note:

This table shows a business builder can be the enroller for people he has received as a lead, and the lead giver (enroller of 0 people) may still qualify for a good income/benefit by way of Fast Start Income, as well as residual income by way of Team Bonus and Director Income.

It is in the interests of the lead giver to give leads, as he will be amply rewarded without being the enroller.

It is in the interests of the lead giver to continue to give leads to a business builder as his income will grow as a result.

Purchase Premium Pack - The amounts indicated in this table are based on the purchase of a Premium Pack in all cases.

ALL Associates participating in earning these bonuses MUST have a min 100QV order EVERY business period from commencement. If an order for the participating associate falls below 100QV or fails to generate, all Power and Fast Start Income points will fall to Zero balance and the associate concerned must start again to meet the qualifications for payment of these bonuses.